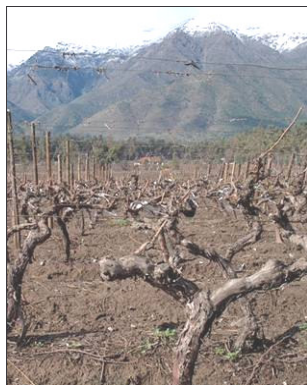


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# HAWKSHEAD WINES

## COUSINO MACUL, CHILE

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Founded in 1856, Cousiño Macul is the oldest winery in Chile that is still owned by its founding family. The first vines were planted at Macul in 1863 in the Alto-Maipo near the capital Santiago. As the city expanded, this historic estate found itself under increasing pressure from developers. So in 1996, after an intensive 2-year search, the family purchased an additional 300ha of land in Buin, 32km south west of Santiago but still in the highest part of the Maipo Valley, 'Alto Maipo'. You can see from the picture left, the vineyards really are in the foothills of the Andes.

Following the Buin purchase a massive investment programme began in the vineyard and winery and the fruits of that are now really showing in the wines. The Estate style has always been one of balanced, elegant wines with a classic structure that reflects the unique terroir. Technical Director and winemaker Pascal Marty, recruited in 2003, was formerly the oenologist for Ch. Mouton Rothschild in Pauillac. He has taken the wines to a new level, incorporating many of the methods used in Bordeaux such as leaf plucking and green harvesting. These techniques combined with the dry, Mediterranean climate produce pure, fruit driven wines that have a balancing restraint and finesse. All the wines now include fruit from both the Buin and Macul vineyards and this has given them a degree of complexity that is rare in Chile. In this way Cousiño Macul successfully combines the best of the Old World in the New.

The estate is known as the 'First Growth of Chile', a reputation derived from the consistently high quality of its wines over the years. There is much more that could be said than we have space to write, but this quote from The Wine Advocate sums up why you should try them: 'If there is anyone delivering more bang-for-the buck than Arturo Cousino and his namesake winery Cousino-Macul, I'd like to know about it... Over the years Cousino has continued to fine-tune his portfolio and the wines are better today than they have ever been.' Our six bottle Sampler Case gives a chance to enjoy these superb wines and benefit from free delivery. And to find out more about the estate please go to [www.cousinomacul.cl](http://www.cousinomacul.cl).

### COUSINO MACUL Sauvignon Gris 2009

MAIPO VALLEY 14%



Sauvignon Gris is a rare variety with flavours reminiscent of mango and pink grapefruit. Originally planted in Bordeaux but like the red Carmenerre the variety did not graft well and so was not re-planted after the phylloxera crisis. It is a real step up from Sauvignon Blanc and similar to Alsace Pinot Gris, which in turn is distinct from Pinot Blanc. Cousino Macul's two vineyard blocks are quite unique and this pure, unoaked wine has helped prompt a revival of interest in the variety in France.

#### PRESS PRAISE:

*'Reticent aromas of lemon pith, herbs and honeysuckle. Fresh and tactile, with good tension to the pear, melon and dusty herb flavours. Slightly tight on the finish, which repeats the herb and lemon notes. I like this wine's energy. 88 pts'* Stephen Tanzer, International Wine Cellar

At Peak Now - 2012

**CLO889W** £8.49

### COUSINO MACUL Merlot 2009

MAIPO VALLEY 14.5%



This may be the estate's entry level wine, but this un-oaked Merlot is certainly worthy of the Cousino name. It comes from vines descended from Bordeaux cuttings planted in 1863 and the vines are still un-grafted unlike their Bordeaux counterparts. Pascal Marty's sums up his approach to the winemaking as follows: *'We are looking for old world elegance combined with new world ripeness, not to make a typical Chilean fruit bomb.'* His wine therefore has soft fruit-driven flavours for immediate enjoyment, but also some complexity and the structure to age up to 5 years if desired.

#### PRESS PRAISE:

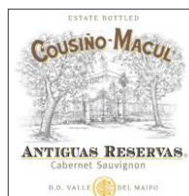
*'Dark ruby red; spicy red fruit aromas, some elegance, good balance; way over-delivers... If all value-priced Merlots were this satisfying, its prestige never would have diminished. 88pts'* Jay Miller

At Peak Now - 2014

**CLO769R** £7.99

### COUSINO MACUL Antiguas Reserva Cabernet 2008

MAIPO VALLEY 14%



This is the estate's signature wine from ungrafted vines. Remarkably, given its New World provenance, this is the 80<sup>th</sup> vintage. Aged 12 months in French oak barrels, the quality belies the very reasonable price. This is a powerful, complex and age-worthy wine that can be kept a decade or more - the 1968 is still at its peak! Even so, it also drinks well young, especially if decanted in advance.

#### PRESS PRAISE:

*'One of the finest Cabernet values anywhere. Fragrant black currants and blackberry aromas promise complexity with several years of additional bottle age. Nicely structured on the palate, this elegant, Bordeaux-like Cabernet will evolve for a minimum of five years... If I were a young collector just starting a cellar, this would be an ideal wine to lay down 91+ pts'* Jay Miller, The Wine Advocate

At Peak Now - 2018+

**CLO898R** £9.99

### COUSINO MACUL Finis Terrae 2007

MAIPO VALLEY 14%



This is the wine that most truly expresses the two *terroirs* of Cousino Macul. 2007 was a long vintage blessed with fine weather up to harvest and after 14 months in French oak, the best wines were selected for the final blend of 60% Cabernet and 40% Merlot. Restrained in its youth, Finis Terrae tends to be under-scored by critics, but given time - the 2007 we tried reached its peak the third day after opening - this is a very special wine.

#### PRESS PRAISE:

*'A complex, high-toned bouquet displays redcurrant, cherry and tobacco, with a suave floral quality gaining strength with air. Juicy red fruit flavours are complemented by liquorice and given support by zesty acidity. The floral note echoes through a long, spicy, focused finish. This is one to age. 90 pts'* Stephen Tanzer

At Peak 2011 - 2020+

**CL1377R** £16.99

**save  
up to  
10%**

The six bottle Sampler Case is **£59.94** including Free Delivery

It contains 2 bottles each of the Sauvignon Gris and Merlot and 1 bottle each of the Antiguas and Finis Terrae - **saving £6.99**

Alternatively, you can make up your own 12 bottle case and receive Free Delivery on your order.

COUSINO MACUL SAMPLER CASE

**OFFER PRICE £59.94**  
Including **FREE DELIVERY**

Case Code **CLC007M**