

SPECIAL
PURCHASE

HAWKSHEAD WINES

KIWI HOUSE

LIMITED
OFFER

SPECIAL OFFER from HATTON ESTATE in NEW ZEALAND

KIWI HOUSE SAUVIGNON BLANC

What is Hatton Estate? Hatton Estate is one New Zealand's most exciting producers, crafting premium wines that have won awards the world over. This boutique winery was established in 1992 by Michael and Colleen Daymond-King. They planted 20 acres of vines in the Gimblett Gravels area of Hawke's Bay and released their first wines in 2002. These met with immediate critical acclaim with the 2000 'Tahi' winning the Air New Zealand Trophy for Best Wine. This triumph for Mike and his talented winemaker David Ramonteu put Hatton Estate on the map and their wines are now listed in some of the world's finest restaurants, including for example, 75 of the top 100 restaurants in the United States.



So where does Kiwi House fit in? Rather than increase production and risk reducing the quality, Michael decided to start up a *negociant* business. This is a French word for someone who buys grapes from other growers and makes wine under their own label. Sometimes the wines are sold as a one off, at others time they become part of a new brand. Kiwi House is something completely new and this is the first release with this label. We have our reservations about the actual label, but thankfully the wine is excellent.

Why are we offering Kiwi House Sauvignon? Having met Michael about 18 months ago and managed to prise two cases of Hatton Estate Chardonnay out of him, we contacted him again at the end of last year to see if we could feature more of his wines. Unfortunately for us, the problem Michael has is that his wines keep selling out, so we are still waiting on the Hatton Estate front. Instead Michael offered us some Kiwi House Sauvignon. He had a quantity he wanted to sell and by way of apology made us an offer we simply couldn't refuse.



Tell us more about the wine? This Sauvignon Blanc comes from Wairarapa (and yes we had to look it up as well). Having done some research we found out that this is the name for wines produced in the Wairarapa Valley, east of the capital Wellington. The confusion comes from the fact that Kiwis seem to use the name Martinborough, Wairarapa and Wellington interchangeably and they use the name Waipara Valley for wines made near Canterbury in South Island. So given that Wairarapa is pretty difficult to pronounce and nobody seems to mind which name you use, we suggest you think of it as Wellington at the bottom of North Island. To help you imagine what it is like, here is a picture:



So what does it taste like? If you look on the map you will see that Wellington, sorry Wairarapa is just across the Cook Strait from Marlborough. So though it isn't actually a Marlborough Sauvignon, you would be pretty hard pressed to tell the difference, especially given the range of styles that come under the Marlborough name. If we had to point to a difference, it would be that the Kiwi House has less gooseberry and more passionfruit and lime character.

But is the wine good? Excellent of course! But don't just take our word for it, here is what some of the papers said:

Best White under £8 – Yorkshire Post Top 25 Recommendations, December 2009
"A new wine from Hatton Estate in Hawkes Bay. Zesty, passion fruit flavours with good weight and balance. An aperitif style Sauvignon."

"A new Kiwi Sauvignon Blanc made in association with Hatton Estate in Wairarapa is unashamedly "crowd-pleasing". Kiwi House Sauvignon Blanc 2008... has full-on tropical fruit, gooseberry and grassy aromas and is cleanly-made." Claire Hu in Harpers Wine & Spirit Magazine

"Our Top Picks: zesty lime notes on a medium finish, easy drinking and well priced, with striking label would look good on the back bar" Imbibe Magazine, January 2010

And here is the offer! This superb Sauvignon is great value at £7.99, but since we have a lot of stock available, we are giving a great introductory discount of 15% if you order 6 bottles or more. In addition, if you order 12 bottles of Kiwi House, we will also give free delivery – making a total saving of over £20! This offer is limited however and is only available until 31st March. So we recommend you stock up now.

NZ0458W Kiwi House Sauvignon Blanc 2008, Wairarapa, New Zealand 13% £7.99

Clear, bright straw colour. Lively aromas of gooseberry, lime and freshly cut grass. Crisp and refreshing on the palate with integrated acidity and a gentle creaminess. Good, lingering finish with citrus and herbal notes make this a very drinkable wine. Enjoy now through to 2012

Kiwi House Sauvignon Blanc – Save up to 20%

NZ0458W Kiwi House Sauvignon Blanc 2008
Wairarapa, New Zealand 13% £7.99

NZC002W 6 bottles of Kiwi House £40.75
– a saving of £7.19 or 15%

NZC003W 12 bottles of Kiwi House £81.50
– a saving of £20.37 or 20% with Free Delivery